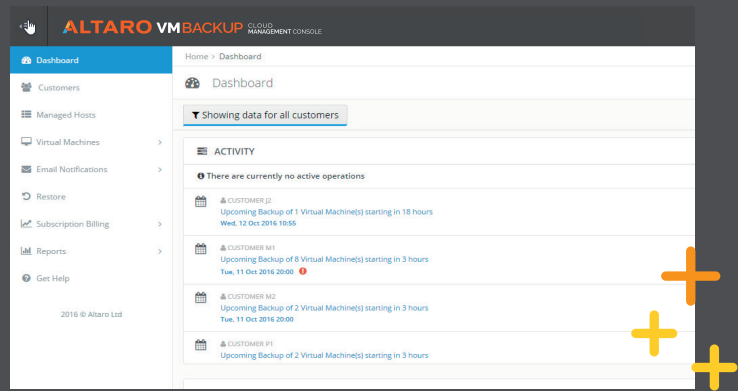# ALTARO VM BACKUP for MSPs

Altaro VM Backup for MSPs is a subscription program that allows you to monitor and manage all your customers' virtual machine backups via a central online console.

Multi-tenant
Monitor and manage all your customers through a single online console.

Real-time status update
View live operation activity and backup results as they occur.

Unbeatable value
Pay only €4.50 per VM per month – the most accessible price in the industry

Low commitment
Minimum of only 10VMs per month; You may stop at any time.

Through the Altaro VM Backup for MSPs subscription program you can roll out the latest and most feature rich editions of Altaro VM Backup across all your customers with no upfront fees through a monthly subscription. All monitored and managed centrally through a ground breaking Cloud Management Console (CMC), making life easy and hassle-free.

Benefits of the Altaro VM Backup for MSPs subscription program.

- **No upfront costs**

- **Pay based on usage** - Pay per VM per month, which means you pay only for what you use.

- Recurring revenue - Charge your customers a **monthly recurring fee**.

- **Central multi-tenant management** - Monitor and manage all your customer installations through a single online management console.

- **'Best Support in the IT industry'** - 23 second average call pick up, LIVE chat, speak directly with an expert, no tier 1 agents or gatekeepers.

Only €4.50 per VM per month

Sign up for your 30-day trial
www.altaro.com/msp/

ALTARO

www.altaro.com

The Altaro VM Backup for MSPs subscription program covers the use of both:

Cloud Management Console
Allows you to monitor and manage all your customer Virtual backups from anywhere.

Altaro VM Backup
Get all the features of the **Unlimited Plus Edition** across to all your customers.

ALTARO VM BACKUP
CLOUD MANAGEMENT CONSOLE

Monitor, Initiate backups, restore, track billing & much more across all your customers.

Altaro's ground-breaking CMC is a web based management tool for Altaro VM Backup built to allow MSPs to centrally monitor and manage all their customers' virtual machine backups from a single online console. Making life easy and hassle-free.

Multi-tenant
Designed to manage multi-customer environments, completely isolated from each other

Real-time Status Updates & Alerts
View live operation activity & backup results as they occur, and set instant email alerts for successful operations, warnings, failed operations and more.

Manage your Backups/Restores
Start backups, configure backup locations, offsite locations and restore VMs directly from the online portal.

Customer Reporting
Report on VM usage by customer for easy billing and invoicing.

ALTARO VM BACKUP

Used by over 40,000 customers worldwide, Altaro VM Backup is a reliable backup solution for Hyper-V and VMware-based virtual machines.

Altaro VM Backup is straightforward to use, while its powerful features make it a reliable solution every MSP would want to have to keep their customers' data safe.

Get a powerful backup solution packed with robust tools and great performance at an unbeatable value. Through the MSP program you will gain access to all features, including the new Augmented Inline Deduplication, instant boot, offsite backups, fast compression rates and more.

- Augmented inline deduplication (64% average storage savings)
- Offsite Backup
- Cloud Backup to Azure
- Boot from Backup
- vCenter & CSV Support
- Fast Compression Algorithms
- File & Exchange Item-Level Restore
- Flexible Scheduling & Queue
- Flexible Backup Destinations
- In-Product Live Chat with Support team

ALTARO

www.altaro.com | sales@altaro.com

Tel (UK). +44 (0) 203 397 6280
Tel (US). +1 (919) 251 6279
Tel (GER). +49 89 20802 6955

vmware READY
APPLICATION SOFTWARE

Microsoft Partner
Gold Application Development

Authorized Distributor